



OHIO LOBBYING

A S S O C I A T I O N

2024 Annual Meeting

February 28 – 4:00 pm

31st Floor, Riffe Center

AGENDA

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|---|--------------------------------|
| 1. Call to Order and Welcome | Tony Brigano |
| 2. Recognition of Past OLA Presidents in Attendance | Tony Brigano |
| 3. Recognition of Retired Lobbyists | Tony Brigano |
| 4. In Memoriam | Tony Brigano |
| 5. Presentation of the Darryl Dever President's Award | Tony Brigano |
| 6. Presentation of 2024 Budget & Vote | Michelle Holdgreve/ Sheila Fox |
| 7. President's Report | Tony Brigano |
| 8. Nominating Committee Report | Josh Sanders |
| 9. Election of 2024 Officers & Trustees | Tony Brigano |
| 10. Remarks and New Business | Don Boyd |
| 11. Adjourn | Don Boyd |



OHIO LOBBYING ASSOCIATION

2024 Slate of Officers & Trustees

- President – Don Boyd, Ohio Bankers League
- Immediate Past President – Tony Brigano, Hicks Partners
- President Elect – Melissa Kuhn Wheeler, Westfield Insurance
- Vice President – Chrisy Wright, IGS Energy
- Secretary/Treasurer – Michelle Holdgreve, Ohio Contractors Association
- At-Large Member – Ronnie Romito, Governmental Policy Group
- At-Large Member – Hunter Wright, THW Consulting
- At-Large Member – Dave Salisbury, Sean Dunn & Associates

2024 OLA Budget

Category	2023 Budget	2023 Actual	2023 budget vs. actual	2023 budget vs.	2024 Budget	Notes on 2023 Expenses/2024 Budget
INCOME						
4020 Signature Series	\$3,000.00	\$595.00	\$	(2,405.00)	\$2,500.00	Hosted 1 SSL in 2023; booking more in 2024
4040 Non Member Directory Sales			\$	-		
4050 Membership Dues	\$72,000.00	\$103,215.31	\$	31,215.31	\$75,000.00	Dues collected in 2023 for 2024: \$37,205.00
4080 Donation			\$	-		
7000 Interest			\$	-		
Total Income	\$ 75,000.00	\$ 103,810.31	\$	28,810.31	\$ 77,500.00	
EXPENSES						
5005 Website Build & Maintenance	\$200.00	\$0.00	\$	(200.00)	\$200.00	Budgeted for any extra web development we might need
5010 Admin Support	\$36,000.00	\$36,000.00	\$	-	\$36,000.00	Association management
5020 Bank Fee	\$200.00	\$33.00	\$	(167.00)	\$200.00	
5025 Merchant Service Fees	\$1,700.00	\$2,462.69	\$	762.69	\$2,500.00	CC fees paid for dues, cc transactions
5030 Misc. Expenses			\$	-		
5040 Directory Production	\$4,000.00	\$3,300.00	\$	(700.00)	\$0.00	Printing every other year
5050 Reimbursements			\$	-		
5060 Printing & Production	\$100.00	\$69.57	\$	(30.43)	\$100.00	Annual Meeting materials, staff invites
5070 Office expense	\$1,600.00	\$2,324.54	\$	724.54	\$2,500.00	PO Box, phone number, Google email, Quickbooks, Zoom webinar service
5080 Email database (and website)	\$2,600.00	\$2,580.00	\$	(20.00)	\$2,600.00	monthly database and website hosting (\$215/month)
5100 Postage & Delivery	\$150.00	\$22.26	\$	(127.74)	\$100.00	Courier services/postage for mailing directories
5120 Signature Series/Meals	\$3,000.00	2000.04	\$	831.62	\$3,000.00	
5140 Awards/Gifts	\$500.00	\$488.13	\$	(11.87)	\$500.00	President's Award; Outgoing president gift
5150 Sponsorships & Contributions	\$3,000.00	\$3,831.62	\$	831.62	\$4,000.00	Ohio Statehouse Family Feud sponsorship, Vintage baseball, Chamber
5170 Annual Meeting & Events	\$28,000.00	\$23,503.39	\$	(4,496.61)	\$30,000.00	22: Annual Meeting, Columbus Blue Jackets Game, Leg. Staff Happy Hour
5180 Audit, Insurance, Taxes	\$2,700.00	\$2,715.00	\$	15.00	\$2,750.00	D&O plus Cyber Security Insurance

2024 OLA Budget

Category	2023 Budget	2023 Actual	2023 budget vs. actual	2024 Budget	Notes on 2023 Expenses/2024 Budget
5300 Professional Development					
7540 Professional Services Fees	\$1,750.00	\$1,885.00	\$ 135.00	\$2,000.00	Tax prep services - 2023
Total Expenditures	\$ 85,500.00	\$ 81,215.24	\$ (2,453.18)	\$ 86,450.00	
Net Income	\$(10,500.00)	\$ 22,595.07	\$ 31,263.49	\$ (8,950.00)	
US Bank Investment Account				\$137,000.00	OLA Reserves
PNC Money Market				\$14,000.00	OLA Savings